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Fireminds Expands Vendor Partnerships

Technology company, Fireminds Ltd., have expanded its vendor relationships to better address the needs of its growing customer base. In the last six months Fireminds has established multiple partnerships with leading vendors. The technical team has been trained on the products and services and have successfully delivered multiple solutions with its partners. New vendor partnerships include Igility, NetApp, ARCOS and Microgen.

In Bermuda, Fireminds has partnered with Igility Holdings. Igility's current SBI (Systems Business Integration) and BCS (Bermuda Computer Services) customers will now be managed by Fireminds. SBI and BCS, the former IBM agency, have been serving Bermuda's technology market for over 20 and 40 years respectively. Due to recent changes in the structure of Bermuda's technology market, Fireminds and Igility have capitalized on the opportunity to better serve Igility customers.



Fireminds CEO (left): Michael Branco, Igility CEO (right): Aaron Smith

On the International front Fireminds has established multiple relationships including NetApp, ARCOS, and SOAPware. Fireminds is a gold certified partner for NetApp SANs (Storage Area Networks). Fireminds can maintain all existing NetApps in Bermuda and regionally in the Caribbean. NetApp backup and recovery solutions safeguard critical data. It drives operational efficiencies by reducing backup time, improving data recovery, and cutting infrastructure, tape, and administrative costs.

To compliment Fireminds product portfolio they have partnered with ARCOS in Bermuda and Cayman. This facilitates leveraging ARCOS expertise in Microsoft Dynamics 365 including CRM and Great Plains. These applications enable smart, reliable, strategic and tactical decisions making.



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In the Medical vertical, Fireminds have partnered with SOAPware to provide on island support for small or multi-location practices. The application delivers higher billing levels, lower paper dependency, professional scheduling, and enhanced office communications and it runs on Fireminds Desktop as a Service Citrix environment.

In the Trust, Corporate Services and Fund Administration arena, Fireminds is the exclusive partner for Microgen in Bermuda and Cayman. This partnership enables Fireminds to deliver the suite of Microgen products including 5series and JobStream replacing other products such as ViewPoint. The Microgen suite of solutions can be delivered on premise or via the Fireminds cloud offering.

Michael Branco, CEO of Fireminds stated; "Fireminds is thrilled to have secured these leading vendors. They complement our existing long term Microsoft Gold partnership in Office 365, Azure, and Mid-market solutions, plus our partnerships with Citrix, Cisco, HP, VMware, Veeam, Pypestream, Treefrog Consulting, Authorize.NET and SoftwareOne. We are proud to be able to enhance the level of service and support to the Bermuda and Caribbean market."

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For more information, contact info@fireminds.com or 295-0000.

Note to Editors

Multi-award-winning Fireminds Ltd. is a 100% Bermudian owned limited liability company that has been incorporated and in operation since July 2001. We provide innovative technology services such as software development, web development, cloud computing, IT support and ecommerce solutions. In 2009 Fireminds Ltd. won the Bermudian Business award for IT Support Company of the Year, indicating to the market that it was dedicated to quality and innovative technology solutions. Fireminds won the 2015 and 2016 Microsoft Country Partner of the Year Award for Bermuda for demonstrating excellence in innovation and implementation of customer solutions based on Microsoft technology. 2015 also saw Fireminds win an award for IT Support of the Year. Proudly, we have been recognized as being one of the best employers in Bermuda, coming third in Bottom Line Magazine's Top Ten Employers Awards 2015.